



## Product Manager

### PLEASE READ CAREFULLY AND ONLY APPLY IF YOU MEET CRITERIA

Thank You

Fast growing interconnect distributor is now searching for a dynamic individual to assist with product management and marketing of our electronic connector offering.

#### *Duties include:*

- Learn and understand supplier products
- Provide technical support for sales team and customers
- Monitor inventory levels, process stock rotations
- Negotiate pricing with suppliers to maximize cost savings
- Plan purchasing activities, and develops purchasing strategies for assigned product lines
- Load part masters and bill of materials
- Ensure integrity of product information i.e. cost, resale, lead-times, descriptions, etc.
- Maintain internal quote system, providing timely response to sales team
- Develop and manage vendor relationships
- Assist marketing team to generate product promotions and maintain up to date electronic catalogs on our website
- Other tasks as assigned by management

#### **Requirements:**

3+ years experience with interconnect and electro-mechanical products, i.e. circular & rectangular connectors, I/O connectors, RF connectors, DIN, backplanes & associated cable assemblies.

Sales experience with a technical background a huge plus.

Experience with RF and telecom products a plus.

If you meet above requirements, a multi week training program is available to provide an in-depth perspective of the specific inner workings of our company. *If you do not meet the above requirements, please do not apply.*

The ideal candidate will have a technical background, be ambitious, is able to work independently, and have a dynamic personality. Some **travel** required.

Salary: Salary will be between \$50K-\$65K per year. Submit letter with Salary Requirements.

Email Resume to [HRFrontOffice@cdmelectronics.com](mailto:HRFrontOffice@cdmelectronics.com)

No phone calls, please